Generating savings far beyond their cost: HAIs and the HCAHPS survey

- Hand hygiene improvement is essential for reducing antimicrobial resistant HAIs
  - All 5 kits include hand sanitizer: patients will use more when it’s convenient and accessible
  - 10% improvement in hand hygiene = $400,000 savings for a 200-bed hospital from fewer hospital acquired MRSA cases
  - 25% lowest-performing hospitals for HAIs punished by CMS annually, average penalty = $480,000
- In 2017, Value-Based Purchasing (including HCAHPS survey) will account for 2% of all CMS reimbursement
- Several core components of the Re•cover series are specifically geared toward addressing concerns stressed on the 21 hospital evaluation questions on the HCAHPS survey.
  - Communication with the care team & patient understanding of circumstances:
    - Addressed on questions 1, 2, 3, 6, 7, 16, 17, 19, 20, 24, and 25 (these questions make up 52% of the hospital evaluation questions)
    - Care Questions Notebook is designed specifically for these questions
  - Cleanliness and quietness:
    - Addressed on questions 8 and 9
    - Hygiene items, ear plugs, sleep mask, and “Resting, quiet please” door hanger take on these questions
  - Overall patient experience and impression of hospital:
    - Addressed on questions 21 and 22
    - Each kit in the Re•cover series is built to improve patient experience and make patients feel generously taken care of by their acute care facility

Optimizing quality and cost:

- Each kit has default components to allow for easy purchasing, but they can be modified or customized in any way the customer thinks will best serve their patients and their budget
- The Re•cover Essentials series provides hospitals lower-cost kits while retaining Re•cover’s core strengths and premium patient experience
**Custom Option: Re•vive Essentials**

- Contains Care Questions notebook, Puzzles notebook, pencil, eye mask, ear plugs, door hanger, and hand sanitizer.
- Packaged in same premium pillow-shaped box.
- Distributor price falls to $137.14/case ($3.81/Unit).

**Hygiene:**
- Hand Sanitizer 2oz
- Optional:
  - 5-pack disposable washcloths
  - Toothbrush
  - Colgate toothpaste .85oz

**Comfort:**
- Care questions notebook
- Lip balm
- 15pc tissues
  - Optional:
    - Hotel-style lotion 1oz
    - Non-slip socks

**Sleep:**
- Black eye mask
- “Resting, quiet please” door sign
- Ear plugs
  - Optional:
    - Inflatable neck pillow

**Entertainment:**
- Puzzle booklet with pencil
- Playing cards
- Optional:
  - Earbud headphones

**Packaging:**
- Pillow-shaped box with paperboard sleeve.
- Customizable printing on large orders.
Hygiene:
- Hotel-style shampoo and conditioner 1oz each
- Hand & Body Wash 2oz
- Deodorant 1.6oz
- Hand Sanitizer 2oz
- Toothbrush
- Colgate toothpaste .85oz
  Optional:
  - Disposable washcloths
  - Rinse-free shampoo + Body Wash 8oz
  - Shampoo + Body Wash 2oz
  - Mouthwash and floss
  - Toothbrush cap

Comfort:
- Care questions notebook
- Hotel-style lotion 1oz
- Lip balm
- 15pc tissues
  Optional:
  - Non-slip socks
  - 7-day pill case

Sleep:
- Black eye mask
- “Resting, quiet please” door sign
- Ear plugs
  Optional:
  - Inflatable neck pillow

Entertainment:
- Puzzle booklet with pencil
- Playing cards
  Optional:
  - Smiley face stress ball

Packaging:
- High-quality microfiber hanging toiletries holder
- Hangs from bed rail
- Color and embroidered logo can be customized on large orders

Custom Option: Re•store Essentials
- Contains: 1oz Freshmint gel toothpaste, toothbrush, 2oz hand sanitizer, hotel-style shampoo + conditioner + soap + lotion set, 15pc tissues, Care Questions Notebook, Puzzles booklet with pencil, door hanger, eye mask, and ear plugs.
- Packaged in alternate Re•store toiletries bag with mirror.
- Distributor price falls to $243.14/case ($10.13/unit)
Hygiene:
- Tearless shampoo + body wash 2oz
- Hand Sanitizer 2oz
- Toothbrush
- Freshmint kids toothpaste .85oz

Optional:
- 5-pack disposable washcloths
- Rinse-free shampoo + body wash 8oz
- Hotel-style shampoo, conditioner, and soap set
- Floss
- Toothbrush cap

Comfort:
- 15pc tissues

Optional:
- Non-slip socks
- Slippers
- Carafe/mug

Sleep:
Optional:
- Black eye mask
- Door hanger
- Ear plugs
- Inflatable neck pillow

Entertainment:
- Puzzle booklet with pencil
- Playing cards
- Water ring game
- Coloring book with crayons
- Smiley face stress ball

Optional:
- Sticky hand toy
- Earbud headphones
- Plush toy

Packaging:
- 210D polyester drawstring bag with zipper and headphones portal.
- Color and printed label are customizable with big enough orders.

Custom Option: Re•play Essentials
- Contains: Hand sanitizer, 2oz tearless shampoo + body wash, kids toothpaste, toothbrush, tissues, puzzles booklet with pencil, coloring book with crayons, water ring game
- Packaged in same drawstring bag with zipper
- Distributor price to $98.00/Case ($8.17/Unit)
Re•cover: Patient experience admission kits

P.O. Box 149    West Lafayette, Ohio 43845

800.848.8160
877.632.6344
jzsales@joneszylon.com

Packaging:
• Contents packaged in a resealable plastic bag within a 32oz plastic Hospitcher
• Labelling customizable with at least 600 units.

Hygiene:
• Shampoo + body wash 2oz
• Deodorant 0.5oz
• Hand Sanitizer 2oz
• Toothbrush
• Colgate toothpaste .85oz

Optional:
• 5-pack disposable washcloths
• Hotel-style shampoo, conditioner, and soap set
• Floss
• Toothbrush cap

Comfort:
• Care questions notebook
• Hotel-style lotion 1oz
• Lip balm

Optional:
• Non-slip socks

Sleep:
• Black eye mask
• “Resting, quiet please” door sign
• Ear plugs

Entertainment:
• Puzzle booklet with pencil

Custom Option: Re•fresh Essentials
• Contains .85oz Freshmint gel toothpaste, toothbrush, 2oz Shampoo + Body Wash, 2oz hand sanitizer, Care Questions notebook, Puzzles notebook, pencil, eye mask, ear plugs, door hanger.
• Packaged in same premium 32oz hospitcher.
• Distributor price falls to $107.00/case ($8.92/Unit).
Re•cover: Patient experience admission kits

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800.848.8160
877.632.6344
jzsales@joneszylon.com

Hygiene:
- Hotel-style shampoo, conditioner, and soap set
- Ladies’ deodorant 2.25oz
- Hand Sanitizer 2oz
- Toothbrush
- Colgate toothpaste .85oz
- Mirror (attached on inside of toiletries bag)

Optional:
- Cleansing moist towelettes
- 5-pack disposable washcloths
- Rinse-free shampoo + body wash 8 oz
- Hairbrush or comb

Comfort:
- Care questions notebook
- Hotel-style lotion 1oz
- Lip balm
- 15 pc pocket tissues

Optional:
- Non-slip socks or slippers
- 7-day pill case
- Hospitcher or carafe
- Cocoa butter lotion 4oz

Sleep:
- Black eye mask
- “Resting, quiet please” door sign
- Ear plugs

Optional:
- Inflatable neck pillow

Entertainment:
- Puzzle booklet with pencil

Optional:
- Smiley face stress ball
- Playing cards
- Earbuds
- Baby tape measure/comb

Maternity:
- Mesh panties – 2
- Underpads – 2
- Liners – 2
- Sanitary pads – 12
- Rinse-free peri wash 8oz

Packaging:
- Some contents packaged in a high-quality alternate Re•store toiletries bag with mirror
- Whole kit packaged in a matching canvas diaper bag.

Custom Option: Re•new Mother Essentials
- Adjustments in amenities and toiletry bag brings manufacturer price down to $151.71/case ($18.96/unit)
Re•cover: Patient experience admission kits

P.O. Box 149    West Lafayette, Ohio 43845
800.848.8160    877.632.6344    jzsales@joneszylon.com

Packaging:
• Contents packaged in a resealable plastic bag within a 32oz plastic Hospitcher
• Labelling customizable with at least 600 units.

Hygiene:
• Shampoo + body wash 2oz
• Deodorant 0.5oz
• Hand Sanitizer 2oz
• Toothbrush
• Colgate toothpaste .85oz

Optional:
• 5-pack disposable washcloths
• Floss
• Toothbrush cap

Comfort:
• Care questions notebook
• Hand & body lotion 2oz
• Lip balm

Optional:
• Non-slip socks

Sleep:
• “Resting, quiet please” door sign
• Ear plugs
• Sleep mask (customizable)

Entertainment:
• Puzzle booklet with pencil

TAA Compliant Components